

CENTAUR GRAIN

(now Openfield)

Openfield™

Project Requirements

- Implementation of new logistics IT system
- Improve and accelerate stock management and traceability
- Provide better logistics control
- Enhance tracking of market demands and trends

The Challenge

Trials of Packaged software found to be unable to deliver specific client requirements

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The KFA Solution

- Requirements gathering and business analysis research
- Delivery of bespoke Grain trading solution featuring
 - Seamless integration with the Impact Accounting System
 - Real time trading dashboard for Members and Customers Information
 - Sales and Purchase Contract Matching
 - Efficient Haulage Management System

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The Outcomes

- Increased flexibility in company's trading core business activities
- Cash flow calculations and stock traceability now carried out in 'real time'
- Improved routing information enabled a massive reduction in haulage costs
- £200,000+ saving on haulage costs alone in a year that saw farming industry costs increase by 6%.

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“By taking the decision to have a bespoke solution developed by KFA Connect, we have got exactly what we wanted without having to compromise any of our requirements.”

Malcolm Parkinson.
Managing Director