



KEEP YOUR CUSTOMERS HAPPY AND COMING BACK FOR MORE

BESPOKE SOFTWARE SOLUTIONS

- SALES
- LOGISTICS
- STOCK CONTROL
- PROCUREMENT
- E BUSINESS

DELIVERING COMPETITIVE ADVANTAGE AND HAPPY CUSTOMERS

KFA CONNECT DEVELOPS INNOVATIVE SOFTWARE SOLUTIONS THAT MAKE YOUR SALES ORDER PROCESSING, LOGISTICS, PROCUREMENT AND E BUSINESS FUNCTIONS RUN PERFECTLY

FOCUSED ON THE NEEDS OF YOUR BUSINESS

Our aim is to make your business work better. We take the time to develop an in depth understanding of your commercial requirements. Then we work with you to deliver systems that fully meet your business needs, not just the agreed technical specifications.

B2C AND B2B EXPERIENCE

We bring expertise from across the commercial spectrum covering a wide variety of business-to-business and business-to-consumer markets including telecoms, retail, manufacturing and agriculture. Our expert teams focus their skills and experience on helping you to cut costs, give you a competitive edge and delight your customers.



FREE OF THE CONSTRAINTS OF VENDOR DEPENDENCY

We're proud to be vendor independent and we develop on a wide variety of platforms to suit your needs and preferences. Our aim is to build the best system to help you meet your business goals, taking into account the project requirements and your existing operating environments. We always put your requirements ahead of any constraints inherent in any one-vendor solution.

KEEP THE BEST OF YOUR EXISTING PROCESSES WHEN YOU IMPLEMENT A NEW ONE

OUR PRAGMATIC AND PRACTICAL DEVELOPMENT APPROACH ENABLES US TO INCORPORATE YOUR EXISTING SYSTEMS AND PROCESSES WITH MODERN BESPOKE SOFTWARE, WHICH SHORTENS DEVELOPMENT TIME, AS WELL AS REDUCING RISK AND COST.

WE ENSURE YOUR EXISTING SYSTEMS AND YOUR NEW ONES ALL SPEAK THE SAME LANGUAGE

We are expert at integrating your legacy systems and processes with new ERP solutions, custom built to your business needs. Our solutions are highly adaptable and provide the digital connectivity that allows multiple systems to integrate seamlessly.

DEVELOPED TO MEET ERP STANDARD SPECIFICATIONS

The bespoke solutions we develop are always delivered in adherence to the standard specifications of the licensed vendor chosen for your project. Whether that is SAP, Oracle, Microsoft or IBM you can be certain that our solution will be robust and founded on recognised industry best practise, seasoned by our own insight and expertise.

KEEP THE SYSTEMS YOUR END USERS KNOW AND LOVE

End user acceptability is crucial if your project is to achieve its full commercial potential. By keeping the best parts of your processes and systems we ensure that your end users are familiar with the parts of the system they engage with. Making it easier for them to adopt the new solutions, whilst at the same time reducing cost and time scales.



OUR SERVICES

UK BASED

All of our teams are based at our head office in the South of England.

CONSULTING

Our consulting services provide independent, expert advice to aid your decision making. Our teams have extensive real world experience and can help you by finding innovative solutions to complex issues.

Whether you are putting together a business case for the development of a new solution, or encouraging end user adoption of a new system, we will help you to use IT to make your business more responsive, flexible and efficient.

DESIGN, DEVELOPMENT & INTEGRATION

We make it our business to make sure that we don't throw away the best parts of your existing systems when we develop a new one for you.

Our development teams are expert in finding new ways to integrate the modern robust business applications we develop with the tried and tested processes your users are familiar with. We actively seek to reduce the cost of processing sales to help you gain competitive advantage and delight your customers in the process.

SUPPORT

Our technical and application support desk is available 24/7 to minimise outage time on your business critical integrated solutions.

We run REMEDY task management and ticket systems to manage and track incidents. Whilst remote monitoring is used to undertake system checks, all incidents are managed by our support team, in accordance with Service Level Agreements previously determined with you.

We also offer ad hoc 'on demand' tailored solutions for those clients who do not require 24/7 support.

TESTING

We understand that you need to be sure the new systems you're developing are operational as quickly as possible and they will run faultlessly from day one. Our dedicated system test team use automated test tools with either traditional waterfall or agile test approaches to ensure all internally developed software is fit for delivery to our customers.

We also offer an ISTQB qualified team to undertake System Integration Test services where SOX compliance requires independent third party software testing.



OUR SOLUTIONS

SALES ORDER PROCESSING AND MANAGEMENT

Our solutions enable you to manage the sales order process from initial order capture right through to refunds & returns and inventory management. We draw on our multi sector experience and always work closely with you to understand your business so we can provide solutions that deliver real competitive advantage.

Our teams are expert in taking the best of your existing systems and uniting them with modern ERP software to develop easy to use tailored solutions that will delight your customers.

LOGISTICS

We deliver multi-warehouse, multi owner solutions that track inventory from goods receipt through to pick and pack ready for final delivery. We develop bespoke software that integrates with your existing systems to enable streamlined operations with full supply chain visibility; including distribution method choice, parcel consolidation and Doorstep Exchange Management.

Our solutions capture detailed performance data, putting you in control of your logistics operation at all times and at every stage.

STOCK CONTROL & INVENTORY

Whether you're seeking to create a virtual stockpot; determine which of your channel partners has access to which products, or simply get an accurate real-time view on stock levels, our development and integration teams can help.

We develop best practice solutions and integrate them with modern bespoke or licensed vendor software to create a specially tailored solution designed around the needs of your business.

The solutions we provide enable you to keep your stock and inventory holdings up to date so you can stay focused on running your business for the best return on investment from the stock holdings you maintain.

PROCUREMENT PROCESSING & MANAGEMENT

Efficient procurement procedures and administration processes enable you to optimise stock holdings, reduce delivery costs and secure preferential rates and discounts to give you a competitive edge in your market.

Our development and integration teams can help you to manage ongoing transactions with your suppliers and maintain proper controls over ordering, stock levels and deliveries that are vital to the success of your business.

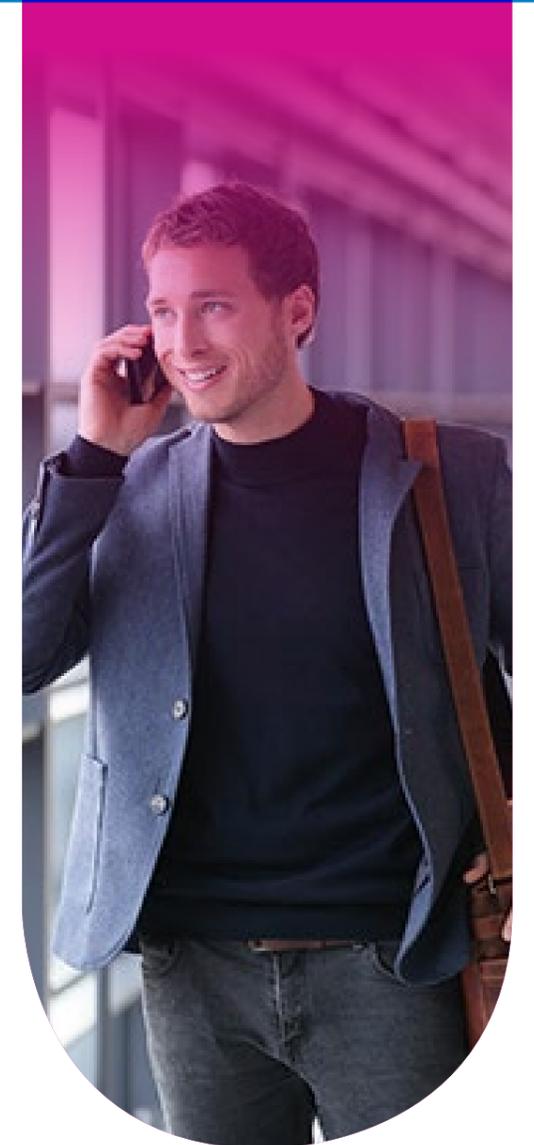
We take the parts of your systems that work well and develop a bespoke procurement solution quickly and cost-effectively around the needs of your business.

E BUSINESS

All businesses, whether in B2B or B2C markets, need to embrace the growth of the internet as a shopping medium and the increasing use of mobile technology in both.

Whether you want to integrate online into your traditional sales channel; set up an e business independent of your existing activities or start a new e business from scratch, we can help you reduce costs, improve efficiency and increase profitability.

Our experienced teams handle the whole process, delivering a truly integrated approach and adding value to your e business every step of the way.



OUR SOLUTIONS SPEAK FOR THEMSELVES...

“KFA Connect deliver a first class service with a minimum of fuss”

GRAHAM HORNE - IT MANAGER, MITUTOYO UK LTD

“KFA Connect has helped to provide solutions to our distribution costs. We have this year seen many thousands of pounds saved by ensuring orders were on the most cost effective and appropriate service and have built and provided a framework for next years budget challenge of £1m saved from our total forward logistics costs.”

GARETH WILLIAMS –
SENIOR STRATEGY & PLANNING MANAGER,
VODAFONE UK

“KFA have always gone above and beyond their duty, in order to understand our business and steer our solutions in the right direction”

SIMON FRANCIS –
SENIOR PROGRAMME MANAGER,
VODAFONE UK





- Consulting
- Development
- Integration
- Support
- Testing

- INNOVATIVE
- EXPERT
- INDEPENDENT

To learn more about us and the ways we deliver outstanding software solutions, or to discuss a specific project or requirement –

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