



At a few minutes past midnight on 1st January 1985, Vodafone made the UK's first mobile call.

This call was to mark the launch of the mobile industry and to transform the world of communications.

Within fifteen years of that first mobile call, the network would become the largest company in Europe and the largest of its kind anywhere in the world.



By the turn of the century, almost every second UK citizen would have a mobile - one third of them connected to Vodafone.

They now have a customer base of well over 100 million and interests in network operators across 27 countries.



www.vodafone.co.uk

The Vodafone relationship

Kingfisher Associates has built a reputation for designing, developing and delivering business solutions on time and within budget for Vodafone.

Our relationship with Vodafone spans more than 15 years and the association continues to develop and strengthen as the Cellphone adopts new technologies and innovations.

When Vodafone decided to supply handsets direct to their corporate clients utilising extranet b2b technologies, they chose Kingfisher to design, develop and support the required software.

This application runs on Weblogic and includes live transactions over the web, personalisation and the ability to manage Vodafone Live connections and invoicing. This in turn, interfaces direct to their airtime billing system.

The success of any project is proven not only by the project itself, but also by any resulting spin-off work that may materialise through personal contact or recommendation.

Two of Vodafone's corporate clients were so impressed with the quality of our work, they asked us to collaborate with them on other related e-business projects.

Kingfisher has been engaged by Vodafone on many software undertakings since 1990.

One of the more recent projects involved Kingfisher in training selected members of staff in 'MyNetonomy' skills.

'MyNetonomy' is a software framework specifically designed for the telco industry.

We undertook this training in order to assist in fulfilling a large project that involved programmers and project managers from overseas who were accommodated at our Dorset premises for the duration.

The relationship continues to develop and evolve as we maintain and grow our in-house skills and partnership with them, a consequence of which was our recent appointment as a preferred supplier to Vodafone.

This followed a period of extensive due diligence on their part with Kingfisher having to re-confirm not only our technical skills and strengths, but also our ability to run a sound business in this ever changing and volatile market.



IBM

Business
Partner